

The Remortgage Process

At Optimus we understand that Remortgaging can be a daunting process. That's why we're here to help you understand the process and make sure you're getting the best deal for their circumstances.



At Optimus there are two options available to you:



Fixed Fee Remortgage

You can tailor your referral fee to suit you and your client



Cashback Remortgage

Set referral fees and a quick way to match a lender's Cashback option

In both cases through your partnership with Optimus, you can choose a top-rated conveyancer, with a proven track record who you can contact at any time through the process for updates.

Both of our remortgage offerings are designed to be as simple as possible. Our products cover all the main fees.

If extra legal work is required, our additional fee structure is also fixed and fair priced. **So, no nasty surprises for your customers.**

Optimus Cashback Remortgage

- ✓ Solicitor acts for both your client AND the lender's best interests
- ✓ Your client will be appointed a top-rated solicitor
- ✓ You and your client are updated throughout the transaction with the additional support of the Optimus service team should you have any queries throughout the transaction
- ✓ Any additional legal work can be done at the same time (if required). All additional work is delivered against pre-agreed costs, so you know exactly what your client is paying for

To find out more about remortgages products from Optimus, get in touch with your Business Development Manager or speak to our Customer Success Team at customersuccess@optimus-move.co.uk.